

REWARD THE BEST.
RE-ENERGIZE THE REST

BURGESS
Home Run
Program



BUILDER V/S BUILDER
ELITE BUILDER REWARDS PROGRAM



HOME RUN AWARD

Any Builder who completes a Burgess Pre-Drywall and Final inspection on the same address AND passes both inspections with zero defects will receive a custom engraved, full-sized Marucci bat. As the number of qualifying homes increases, a higher level and different color bat will be awarded.



**HOME RUN
AWARD**



ALL-STAR SLUGGER

Quarterly awards
for top performing
Builders in each
market



LEAGUE MVP

Annual award
and trophy for the
top performing
Builder in each
market.



MANAGER OF THE YEAR

Annual award and
trophy for the top
manager in each
market



BATTER UP.

We've partnered with Marucci, the #1 bat used by MLB players, to reward builders for hitting it out of the park. When you build like a pro, you should be rewarded like a pro!



M marucci

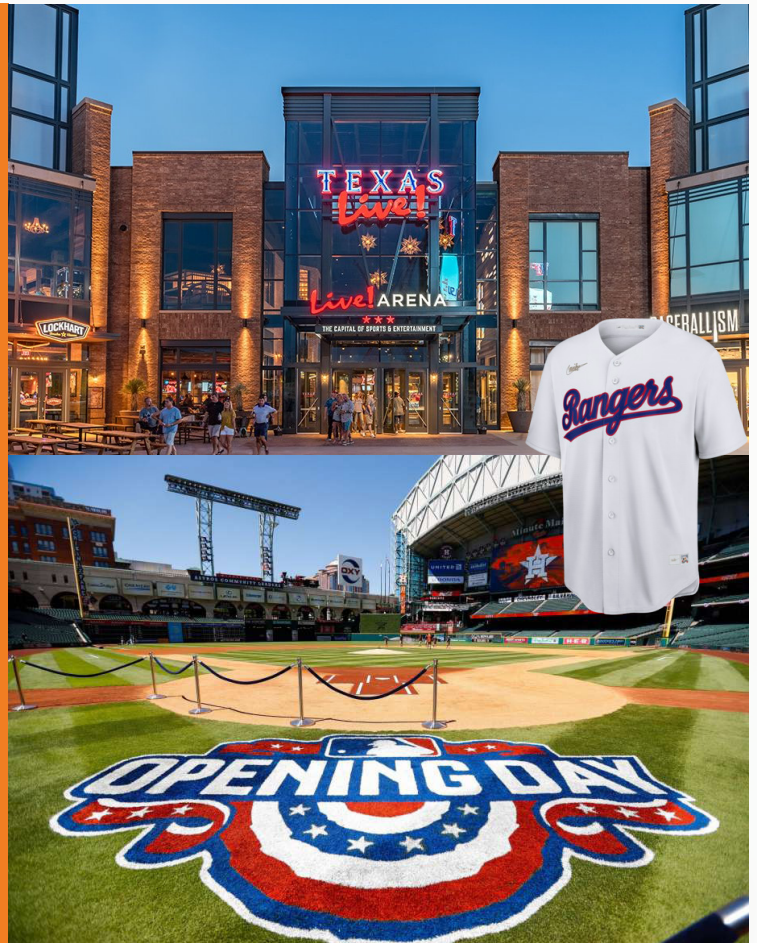
Walk-Off Winner

DALLAS DIVISION

As a culmination of a year's worth of hard work, the *top ten performing Builders in the DFW market will be entered into a drawing to win a prize package for the Texas Rangers Opening Day including:

- Two Tickets to Opening Day plus food & drinks during the game
- Pre-Game lunch/tailgate at Texas Live
- Choice of post-game dinner, or a \$400 gift card for the Grand Slam Gift Shop in the stadium

**Builders will be ranked according to the quality metrics outlined in this brochure.*



DATA-DRIVEN EVALUATION METRICS



1st Inspection Passing Rate

Strong builders learn how to pass the first inspection.



Number of Inspections

It's not easy carrying a lot of homes and we get it.



Inspection Attendance

An easy way to reduce errors is to attend the inspection.



Non-Passed Inspections

If it's older than 7 days, it's costing the builders money.



Avg. Defects - 12 Months

Consistency is the name of the game.



Extra Re-Inspections

More than one re-inspect hurts the bottom line.



Avg. Defect Improvement

It's all about getting better over time and striving for perfect.



Cancelled Inspections

Fewer cancels showcases strong scheduling ethic.



Stage Ready Homes

If it's not stage ready, then the home wasn't punched.



"We get to see firsthand the value superintendents provide and the challenge ahead of them to reach the highest standards of quality for every home. The effort should be rewarded and this program does just that."

Russell Burgess - CEO

